



MIA TAYLOR

Car Sales Consultant

✉ support@qwikresume.com ☎ (123) 456 7899 📍 Los Angeles

🌐 www.qwikresume.com

💡 SKILLS

Sales Software Proficiency



Transaction Management



Data Analysis Skills



Customer Engagement



Negotiation Skills



🎯 INTERESTS

📖 Astronomy

🏄 Surfing

📖 Martial Arts

📖 Community Service

👊 STRENGTHS

🌟 Originality

🌟 Empathy

🌟 Patience

🌟 Perseverance

🗣️ LANGUAGES



English
80%



Portuguese
80%



French
80%

🏆 ACHIEVEMENTS

★ Achieved 120% of sales target in 2022 through effective customer engagement.

★ Recognized as 'Top Sales Consultant' for three consecutive quarters.

👤 PROFESSIONAL SUMMARY

Dynamic Car Sales Consultant with 5 years of experience in driving sales and enhancing customer satisfaction. Proven track record in building relationships and delivering exceptional service in the automotive industry.

💼 WORK EXPERIENCE

Car Sales Consultant

📅 Dec / 2020-Ongoing

Blue Sky Innovations

📍 Chicago, IL

1. Delivered exceptional customer service, ensuring a positive buying experience.
2. Engaged with customers to identify their needs and recommend suitable vehicles.
3. Promoted dealership offerings, highlighting unique selling points to potential buyers.
4. Utilized CRM software to track customer interactions and sales progress.
5. Guided customers through the sales process, including appraisals and financing options.
6. Educated customers on vehicle features and benefits during test drives.
7. Collaborated with management to streamline sales processes and improve efficiency.

Car Sales Consultant

📅 Dec / 2019-Dec / 2020

Silver Lake Enterprises

📍 Seattle, WA

1. Maintained regular communication with customers via email and phone to share promotional offers.
2. Successfully closed sales on both new and pre-owned vehicles, enhancing customer satisfaction.
3. Informed clients about dealership services, including warranties and maintenance plans.
4. Proactively followed up on leads from various sources to drive sales.
5. Provided high-quality service to both customers and team members.

🎓 EDUCATION

Bachelor of Business Administration

📅 Dec / 2018 - Dec / 2019

University of Michigan

📍 Phoenix, AZ

Focused on marketing and sales strategies relevant to the automotive industry.